

**CEAEC DIRECTOR'S MEETING  
Thursday, December 10, 2020****AV Conference Call****Attendance:**

Aaron Galt - Maxam

Stewart McCallum - Austin Canada

Cecil Trites – Atlantic Explosives

Richard Bertrand - Consbec

Pierre St. Georges – Dyno

Al Loan - Orica

Nicholas Ebsworth - CEAEC

Garry Deboer - Austin Canada

Benoit Choquette - Dyno

Patrick Goldfinch - Orica

**CEAEC MISSION STATEMENT:**

- 1) To promote high standards concerning the use, handling, storage and transport of explosives and to co-operate with government authorities in the promotion of these standards in the interest of public safety.
- 2) To encourage the adoption of uniform legislation concerning the explosives industry.
- 3) To promote the general interests of distributors, manufacturers, and end users of explosives.
- 4) To develop good working relations between manufacturers and distributors of explosives.

**STANDARDS OF CONDUCT FOR CEAEC MEETINGS**

We would draw your attention to the conduct required at our meetings and that we avoid using any terminology or making statements that might jeopardize our Association in the eyes of the law and particularly anti-trust laws.

We remind you that the Association was formed to pursue the above goals and during any meeting there are several things that are to be avoided:

- 1) Discussion of prices.
- 2) Exchange of statistics.
- 3) Price fixing.
- 4) Negative comments about others who work in our industry but are not part of our association. We are not a control organisation; everyone is free to compete in the manner they so choose.
- 5) Discussion on division or restriction of trade or methods of distribution.
- 6) Discussion of boycotting sales to any client because of poor credit.
- 7) Discussion of sharing clients or markets.

In other words, only positive discussions which will assist in promoting the aims of the Association.

Nicholas Ebsworth, Executive Director, called the meeting to order and explained that CEAEC's bylaws require that the BOD meet annually. This year, due to the cancellation of both annual meetings (Victoria and Ottawa), it has been held as an audio-visual (AV) meeting.

The topics of discussion were kept to the more pressing issues:

- Annual Membership Fees 2021
  - By cancelling both annual meetings, due to COVID-19, CEAEC realised savings of about \$15k. The Executive proposed that some or all of these savings be returned to some or all members by reducing membership fees for 2021 as a one off.
  - Several options were considered. The Board, by majority vote, approved a 25% reduction for allied members & transporters. Cumulatively, this amounts to approximately \$7,500. The remaining amount will be used to help offset any potential, contractual costs incurred if the 2021 spring meeting, in Niagara, has to be cancelled.
- The 2021 annual, spring meeting is currently scheduled for the week of May 10<sup>th</sup> in Niagara-on-the-Lake (NOL)
  - If, when and how the meeting will be held is dependent on how the COVID-19 situation evolves
  - Have had recent discussions with the venue hotel (Prince of Wales / POW) concerning our meeting
    - Potential to move to a later date (this coming summer/ fall) and reductions in attendees beyond what is currently allowed in existing contract
    - Holding it later in 2021 or 2022 would not work for CEAEC as currently committed to Fall 2021 in Ottawa and Spring 2022 in Victoria
    - Currently there is not any sort of lockdown foreseen for May 2021. This currently precludes invoking the "force majeure" clause in the contract. If we need to cancel the meeting and can't arrive at a compromise with the hotel it could cost CEAEC upwards of \$10k to break the contract.
    - Will continue discussions with POW in Feb 2021 once have better idea of COVID-19 situation. Canvas members in February re potential attendance
- Even though both annual meetings were cancelled, CEAEC Executive continued to function throughout the year:
  - Worked with ERD on revising the Bulk Guidelines to include:
    - Satellite Site Certificates - clarification of occasional and temporary
    - Transfer Site Certificates - CEAEC has been working on having this allowed in the guidelines for a number of previous amendments
    - Factory without a Washbay – clarification of requirements
    - All these changes resulted in simplification for the industry, of the licensing / certification of sites, while maintaining or enhancing safety and regulatory compliance.
    - ERD - hold AV conference call to explain changes to members mid-January

- Held 2 quarterly meetings in Ottawa; ERD/ TC in February and ERD in September
  - Held numerous AV meetings with ERD/TC throughout the year
    - Continuing discussions on:
      - When applying for QD derogations for road projects clarify requirements for use of IMESA FR default values versus applicant's internal Quantified Risk Assessment (QRA) values.
        - AV meeting scheduled with ERD for Thursday afternoon, December 15<sup>th</sup>
      - Clarification of Potential Explosion Sites (PES) and internal Exposed Sites (ES) as applied to emulsion storage silos
        - Also working on clarification for aggregating PES's
- ER 2013 Modifications
  - Amendment 3 - Had AV conference with ERD (M. Vachon) December 4<sup>th</sup>
    - Amendment 3 will only address restricted components
    - Currently ERD are redoing the consultation / approval process as they exceeded the 18-month guideline. Current timeframe is Gazette 1 by end of Q, Gazette 2 end of Q3, full implementation end of 2021
  - Amendment 4 – CEAEC have been working with ERD on a number of proposed changes / additions
    - Will continue working on this in parallel with Amendment 3
    - Anticipate Q1, 2022 implementation as ERD want Amendment 3 implemented first
    - AI Loan to send most recent list of proposed changes to Regulatory Committee for further input from CEAEC members
- Transport Canada
  - Primary activity has been getting Bedard TC423 trailers recertified.
    - Extremely time consuming, drawn out process. Started March 2019 with little to no chance of a solution before year end
- Board of Directors
  - Cecil Trites announced he is resigning as a Board Member effective at the end of his term, i.e. the annual spring meeting (May 2021)
  - Aaron Galt's, 2 year, term as President also ends May 2021
  - We will be canvassing members for these two roles early in the new year. Requirements for the roles are, in brief, as per CEAEC's Bylaws:
    - The president shall be a director & is appointed by the Board for a 2-year term.
    - Directors shall have been an active participant in the Association whether as a member or chairperson of a committee and are elected by the members for a 1-year term.