

**CEAEC DIRECTOR'S MEETING
Wednesday, November 15, 2017****Westin Hotel, Ottawa, ON**Attendance:

Al Loan - Orica
Pierre St. Georges – Dyno
Stewart McCallum - Austin Canada
Cecil Trites – Atlantic Explosives
Nicholas Ebsworth - CEAEC

Aaron Galt - Maxam (absent)
Benoit Choquette - Dyno
Keith Taylor - Austin Canada
Richard Bertrand - Consbec

CEAEC OBJECTIVES:

- 1) To promote the general interests of distributors, manufacturers, and end users of explosives.
- 2) To promote high standards concerning the use, handling, storage and transport of explosives and to co-operate with government authorities in the promotion of these standards in the interest of public safety.
- 3) To develop good working relations between manufacturers and distributors of explosives.
- 4) To encourage the adoption of uniform legislation concerning the explosives industry.

STANDARDS OF CONDUCT FOR CEAEC MEETINGS

We would draw your attention to the conduct required at our meetings and suggest that we avoid using any terminology or make statements that might jeopardize our Association in the eyes of the law and particularly anti-trust laws.

We remind you that the Association was formed to pursue the above goals and during any meeting there are several things that should be avoided:

- 1) No discussion of prices.
- 2) No exchange of statistics.
- 3) No price fixing.
- 4) No negative comments about others who work in our industry but are not part of our association. We are not a control organisation, and everyone is free to compete in the manner they so choose.
- 5) No discussion on division or restriction of trade or methods of distribution.
- 6) No discussion of boycotting sales to any client because of poor credit.
- 7) No discussion of sharing clients or markets.

In other words, only positive discussions which will assist in promoting the aims of the Association.

The President, Al Loan, called the meeting to order and welcomed everyone to Ottawa.

CEAEC manager's update was presented by N. Ebsworth.

- Going with better meeting facility locations e.g. Westin vs Airport Hilton as per membership request (meals / transportation)
- Nicholas & Michèle attended IME meeting in October
 - Presented overview of CEAEC & also new management team
 - Updated IME on TC's proposed Competency Based Training for TDG
 - ANEE – TNT
 - TC423 – “S” inspections
 - B620 3rd party inspections

Financial update was presented by N. Ebsworth

- Need to add GST/PST to management fees & mileage paid out to S-2M-N.
- As per CEAEC accountant (Jann Brisebois) & S-2M-N's accountant, CEAEC don't need to collect or file GST/ PST with government as CEAEC is a non-profit association that's source of income is from membership fees & does not provide any paid services
- Amount of funds in reserve will be lower this year due to:
 - HST / PST as above
 - 40th anniversary expenses
 - Higher % subsidisation of annual meeting
 - Moose & Doris retirement / donation

Committee Reports

Communications:

- Communication of committee work to members has improved in past year with 1/4ly meetings with government & seeking input & feedback pre/post meetings
- Committee chairs to provide 1/4ly updates to membership on project progress
- Felt too many of the same people on multiple committees
 - Need to get more active participation of committee members & members at large

Membership:

- East Rock (B&M Carriers) & Nordex have rejoined association
- CNFA, Coogar Sales & JVC (Joey) have joined as allied members
- THVC will not be returning in near term perhaps in the future.
- Continue to have issues with M. Norton / Taiko re payment of membership & event fees. N. Ebsworth to contact Mike for payment of event fees

Government Affairs:

Regular contact was maintained with ERD and Transport Canada via formal quarterly meetings with agendas & topics submitted ahead of time. Regulators & CEAEC continue to find this format productive.

- A. Loan representing CEAEC on CGSB Packaging Standards revision
- N. Ebsworth representing CEAEC on CGSB TDG Standards revision

Annual Meeting 2018:

- Hotel Fairmont, Vancouver, BC, April 25 - 27.
- Venues all selected:
 - Golf UBC - Wednesday AM
 - Welcome Reception at FHV – Wednesday
 - VIPs Dinner at CinCin – Wednesday Evening
 - Formal Dinner at Bluewater Café – Thursday Evening
 - Fun Event / Dinner at Grouse Mountain – Friday Evening

Annual Meeting 2019:

- Michèle & Nicholas to visit Québec City Q1 2018 to select hotel for conference. Agreed timeframe to be late May or early June.

New Business:

CEAEC will sponsor reception & present at International Chief Inspectors Conference in Ottawa April 2018

Meeting adjourned: K. Taylor

Seconded: B. Choquette

Passed