

CEAEC DIRECTOR'S MEETING
Wednesday, April 26, 2022**Oak Bay Beach Hotel, Victoria, BC**Attendance:

D. Snow – Atlantic Explosives	S. McCallum - Austin	R. Walker - Consbec
B. Choquette - Dyno	P. St. Georges – Dyno	H. Fafard – EPC
F. Manson – FKD	A. Galt - Maxam	A. Loan - Orica
N. & M. Ebsworth – CEAEC	S. Talbot – Guest	G. Deboer – Austin (Absent)

Benoit Choquette, President, called the meeting to order & welcomed everyone to Victoria.

CEAEC OBJECTIVES:

- 1) To promote high standards concerning the use, handling, storage & transport of explosives & to co-operate with government authorities in the promotion of these standards in the interest of public safety.
- 2) To encourage the adoption of uniform legislation concerning the explosives industry.
- 3) To develop good working relations between manufacturers & distributors of explosives.
- 4) To promote the general interests of distributors, manufacturers & end users of explosives.

STANDARDS OF CONDUCT FOR CEAEC MEETINGS:

Attention was drawn to the conduct required at CEAEC meetings & it was noted that there must be no using of any terminology or making statements that might jeopardise the Association in the eyes of the law; particularly anti-trust laws.

Attendees were reminded that the Association was formed to pursue the above goals & during any meeting there must be no discussion of:

- 1) Prices.
- 2) Exchange of statistics.
- 3) Price fixing.
- 4) Black balling or bad-mouthing others who work in the industry but are not part of the association. CEAEC is not a control organisation, & everyone is free to compete in the manner they so choose.
- 5) Division or restriction of trade or methods of distribution.
- 6) Boycotting sales to any client because of poor credit.
- 7) Sharing clients or markets.

There must only be positive discussions which will assist in promoting the aims of CEAEC.

2021 Annual Meeting minutes – Accepted A. Galt Seconded B. Choquette Passed

Financial update - presented by N. & M. Ebsworth

- Current Assets (cash) - ended 2021 at \$72,523 vs 2020 at \$74,230 lower by \$1,695:
 - CEAEC paid \$5,243 for TC423 FEA will recoup in 2022
 - CEAEC subsidized fall meeting more than usual to as a welcome back to members
 - Lower meeting expenses as no spring meeting & only 2 quarterly government meetings
- Trialled use of credit cards for paying Victoria meeting fees
 - costs to CEAEC were ~\$450 for 13 people that used this method to register for Victoria (fees~ 4-5%). No costs if pay by cheque, eTransfer or direct deposit
 - BOD agreed payment for meetings & annual dues can be by any of the 4 methods but there will be a 5% surcharge for those paying by credit card
- Anticipate ending 2022 at ≤ \$85k

CEAEC manager's update - presented by N. Ebsworth.

- Membership Revenue reduction of \$16k compared to 2020
 - Subsidised 2020 fees by 25% (Covid19) for allied members & carriers
 - 5 members resigned in 2021:
 - Hardrok
 - RAM
 - Transglobe
 - Nordique
 - UTEC
- Late fees – continue to have some members that pay late therefore BOD have agreed to charging fees:
 - Membership dues - 5% if pay after January 31st
 - Annual Meetings - \$100 if registration received later than 30 days pre-event
- TC423 Tankers - CEAEC continue to co-ordinate efforts to get “Bedard” designed units approved. Under recall by Transport Canada since summer 2019
 - Affects several CEAEC members
 - AI Loan questioned amount of time CEAEC / S-2M-N are spending on this. Nicholas indicated it is lasting much longer & taking more time than originally anticipated. S-2M-N are not charging for this & will continue to see it through to completion. BOD agreed unanimously with continuing.
 - Anticipate having design package including Finite Element Analysis ready for submission to TC later this summer

- Safety Bulletins / Best Practices - BOD agreed to proceed with
 - Get liability insurance
 - Difficult to acquire due to explosives industry
 - Anticipate insurance rates >\$1k
 - Committee Chairs to develop bulletins
 - To be on website for members only, i.e. password protected section
 - Will need disclaimer to be reviewed / approved by legal
- Nicholas & Michèle didn't attend IME meeting in 2021; may attend in Fall 2022
- BOD unanimously approved retaining S-2M-N -Inc. (Nicholas & Michèle) to manage CEAEC for another year

General Affairs

Communications:

- Communication of committee work to members has improved in past year
 - Will continue to hold committee meetings in the AM with BOD meeting in the PM on the first day of meetings
- Committee chairs to provide timely updates to membership on project progress
- Need to get more active participation of committee members & members at large
 - Consbec proposed that manufacturers' representatives continue to chair committees as they have the technical expertise & resources compared to smaller member companies
- Executive Team will relaunch 1/4ly meetings with government.
- Executives & Committee Chairs to use CEAEC contact information for CEAEC business

Membership:

- Potential for new & returning members in 2023:
 - Carriers – JAG, Nordique (S. Talbot – TFI)
 - Drill & Blast – Castonguay
 - Equipment Manufacturers – Jasper Tank, Treadcorp
 - Consultants – Burrows (ex Austin), Boulay (ex ERD), Varek (ex CIM)
- Members that use 3rd party carriers to encourage carriers to join CEAEC. It will help improve safety performance & regulatory compliance of carriers. S. Talbot to follow up with TFI carriers
- Continue mutual support arrangements with IME, APT – Research & CNFA (Fireworks)

Government Affairs:

Regular contact to be reinstituted with ERD and Transport Canada via the formal quarterly meetings with agendas & topics submitted ahead of time. Regulators & CEAEC continue to find this format productive. Some meetings on specific topics were held, throughout the COVID pandemic, via MS Teams

- Quarterly Meetings in Ottawa scheduled for June & September
- A. Loan representing industry Transport Canada's Client Identification Database (CID)
- N. Ebsworth to represent CEAEC on Transport Canada's General Policy Advisory Council (GPAC) for TDG
 - Next meeting in Ottawa in May
- Reaching out to provincial regulatory authorities – BC Dept of Mines presenting at this year's meeting. Potential for Alberta Health & Safety & Ontario Ministry of Labour to attend / present at 2023 Spring Meeting.

Annual Meeting 2023:

- Conference to be held at Prince of Wales Hotel, Niagara-on-the-Lake, May 29-June 2
- Michèle & Nicholas to visit N-O-T-L summer 2022 to select remaining venues

Annual Meeting 2024:

- BOD agreed to hold future Spring Meetings in June
- Options selected St. John's, Halifax, Charlottetown
- Nicholas & Michèle to visit selected city in summer 2022 to choose conference venue

New Business:

- Al Loan proposed that CEAEC purchase new PC to replace Nicholas's Apple computer originally purchased in 2016. Unanimously approved.
 - Note will need to replace accessories as well. Have been using S-2M-N equipment since 2016
- Transfer of explosives in open pits / quarries - improves safety / efficiency & reduces delays on road construction projects - A. Loan to prepare proposal as part of Explosives Regulations Amendment #3
- BOD, Executive Team & Committee Chairs agreed to stay on for 2022-2023
 - BOD: Debor, McCallum, Bertrand, Choquette, St-Georges, Galt, Loan, Manson & Fafard
 - Executive Team: B. Choquette (Pres.), S. McCallum & A. Loan (Exec VP's) N.&M. Ebsworth (Exec. Directors)
 - Chairs: St-Georges (Prov), Galt (Manf/Tech), Choquette (Safety Env), McCallum (Trans)

Meeting adjourned: P. St. Georges Seconded: A. Galt Passed