

## **CEAEC DIRECTOR'S MEETING**

**Wednesday June 14, 2017**

**Langevin Room, Delta Prince Edward Hotel, Charlottetown, PEI**

### Attendance:

Aaron Galt - Maxam  
Pierre St. Georges – Dyno  
Stewart McCallum - Austin Canada  
Keith Taylor - Austin Canada  
Nicholas Ebsworth - CEAEC

Al Loan - Orica  
Benoit Choquette - Dyno  
Cecil Trites – Atlantic Explosives  
D. Morin / Michèle Ebsworth (Finance)

### **CEAEC OBJECTIVES:**

- 1) To promote the general interests of distributors, manufacturers, and end users of explosives.
- 2) To promote high standards concerning the use, handling, storage and transport of explosives and to co-operate with government authorities in the promotion of these standards in the interest of public safety.
- 3) To develop good working relations between manufacturers and distributors of explosives.
- 4) To encourage the adoption of uniform legislation concerning the explosives industry.

### **STANDARDS OF CONDUCT FOR CEAEC MEETINGS**

We would draw your attention to the conduct required at our meetings and suggest that we avoid using any terminology or make statements that might jeopardize our Association in the eyes of the law and particularly anti-trust laws.

We remind you that the Association was formed to pursue the above goals and during any meeting there are several things that should be avoided:

- 1) No discussion of prices.
- 2) No exchange of statistics.
- 3) No price fixing.

- 4) No negative comments about others who work in our industry but are not part of our association. We are not a control organization and everyone is free to compete in the manner they so choose.
- 5) No discussion on division or restriction of trade or methods of distribution.
- 6) No discussion of boycotting sales to any client because of poor credit.
- 7) No discussion of sharing clients or markets.

In other words, only positive discussions which will assist in promoting the aims of the Association.

The President, Stewart McCallum called the meeting to order and welcomed everyone to Charlottetown, PEI.

There was no business arising out of the minutes of the last general meeting.  
S. McCallum moved minutes be approved. P. St-Georges seconded. Passed.

CEAEC manager's report for the past year was presented by N. Ebsworth.  
The financial report was presented by D. Morin & M. Ebsworth.  
BOD reapproved using Yann Brisebois of Turner Moore as accountant for 2017. The financial report will continue to be unaudited by a third party.

K. Taylor moved Reports be accepted. P. St-Georges seconded. Passed

## **Committee Reports**

### Membership:

There are currently 12 regular members and 10 Allied members in the Association. THVC, Elgin Systems, Gryphon Energetics have dropped out. B&M Carriers & Nordex have indicated they plan to continue.

- N. Ebsworth to follow-up with B&M Carriers & Nordex on rejoining association
- A. Galt to check with THVC for future interest.

### Government Affairs:

Regular contact was maintained with ERD, CERL and Transport Canada over the past year. Established formal quarterly meetings with agendas & topics submitted ahead of time. Regulators have indicated they find this format more productive.

- A. Loan to monitor provincial regulations on ongoing basis & provide summary to members.

- A. Galt / K. Taylor to see about Maxim & Austin joining standards committee to review CSGB151
- A. Loan to report / respond re TDGI updates “part 8”
- Next 1/4ly ERD meeting Executive to discuss Environmental Emergency Regulations & need for consultation with multiple agencies

#### Quebec Affairs:

Nothing new to report.

- P. St-Georges & / or B. Felardeau to re-establish contact & provide update

#### Annual Meeting 2018:

- Hotel Fairmont, Vancouver, BC, April 25 - 27.
- Nicholas & Michèle Ebsworth to start preliminary planning in July

#### Annual Meeting 2019:

- options selected for membership vote - Quebec City & Niagara-on-the-Lake

#### New Business:

New BOD – current BOD will continue in role with exception of L. Lovlin; resigned due to THVC’s withdrawal from CEAEC

New President - Al Loan,                      New VP – Aaron Galt  
Position of Past President created – Stewart McCallum

Canadian National Fireworks Association - applied for membership. BOD agreed to accept as an “allied” member

Small consulting outfits (1 person) – discussion of reduced fees; agreed no change to existing fee structure

IME – Annual Meeting San Antonio, Oct 2017; Nicholas & Michèle Ebsworth to attend

#### Donation in memory of Moose Morin

- Agreed to collect for a donation to Shepherds of Good Hope. CEAEC will match member donations.

Meeting adjourned: K. Taylor

Seconded: B. Choquette

Passed